CWIEME 2003

Europe's largest Coil Winding, Insulation and Electrical Manufacturing Exhibition & Conference

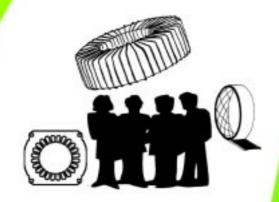
Messe Berlin, Berlin, Germany 17 - 18 - 19 June 2003
Sponsored by Coil Winding International & Electrical Insulation Magazine







BETHERE YOUR CUSTOMERS WILL!!!





Coil Winding, Insulation & Electrical Manufacturing Exhibitions

USA OFFICE: 28W117 Countryview Drive, Naperville, IL 60564, USA

Tel: +1 630 355-0955 Fax: +1 630 355-0956 E-Mail: cwiemeusa@coilwindingexpo.com

UK OFFICE: PO Box 936, Alder Hills, Poole, Dorset, BH12 4YA, UK

Tel: +44 (0) 1202 380661 Fax: +44 (0) 1202 736018

E-Mail: cwiemeuk@coilwindingexpo.com

www.coilwindingexpo.com

Coil Winding, Insulations & Electrical Manufacturing 2003

International Conference & Exhibition



"Be There - Your Customers Will"

IS YOUR COMPANY INVOLVED with Electromagnetic Coils, Transformers and Electric Motors? - Then read on:

It should be the goal of every company to increase its sales. Trade shows have always been the number one method of marketing prod-

ucts. Specialized, dedicated exhibitions have always been more effective than multi product trade fairs.

Specialized, dedicated exhibitions have been proven, year after year, to be the most cost effective method of reaching the greatest number of the right kind of prospective buyers, in the shortest possible time.

CWIEME 2003- The fastest growing coil winding trade show in the world. In just sevenyears this exhibition has a greater number of participating companies than the Hanover Fair coil winding pavilion, the Productronica coil winding section and the UK coil winding show - *combined*!!!!

Visitors to CWIEME 2002came from 101 different countries making this event the most International of *all* coil winding events worldwide.

The greatest number of coil winding, insulation & electrical manufacturing companies and products under one roof, at the biggest, dedicated event in Europe.

Thank you very much for the opportunity to participate in CWIEME 2002. It was a tremendous success for our company

Mitsui High-Tec - Japan

- The European Union is the largest single market place in the world. The electrical manufacturing industry in Europe is nearly as large as the North American and Japanese electrical manufacturing industries combined.
- I liked the very high number of international visitors

Rale - Switzerland

- CWIEME 2002 had 3295 verifiable delegates that kept the exhibition halls filled every day.
- We enjoyed the Show because it is so very specialized and the possibilities to meet customers are very high

Malvestiti Spa - Italy

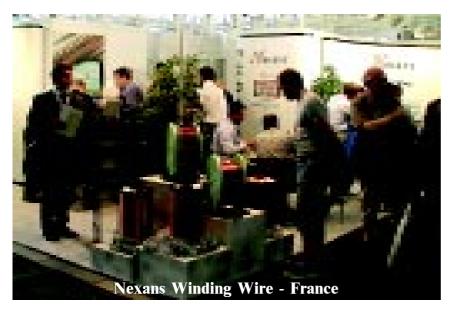
Who were the visitors

63.11% were manufacturers, 18.77% were distributors, 2.73% were in marketing and PR 15.39% were from various other categories.

What did the visitors come to see

Adhesives & Sealants	24.95%
Armatures/Rotors/Motor Housings	21.17%
Bobbins & Coil Formers	28.40%
Burn-off Ovens	6.90%
Carbon Brushes/Brush Holders	13.85%
Coil Winding Machines-Motor	32.63%
Coil Winding Machines-Toroidal	23.95%
Coil Winding Machines-Transformer	27.06%
Coils & Transformers	35.71%
Commutators	14.02%





- Exhibitors get free publicity in Coil Winding Magazine Distributed to 103.500 readers per year.
- It is a very specialized fair. We can meet with visitors in a very short time. Great quantity of possible suppliers for materials, machinery and technologies.

MAM Collettori Spa - Italy

- Berlin has the largest concentration of manufacturing companies** in Europe. By this definition it is the most important venue in Europe.
- Best show ever and we plan to increase the size of our stand next year.

European Electrical Laminations Ltd - UK

- More delegates attend
 Berlin than attend the three USA
 Coil Winding Shows and the UK
 Coil Winding Show combined.
- After visiting the Show last year as visitors, it was now our first time that we join as exhibitor. The visitors calling by our stand were 99% professional and we found some new contacts.

Outokumpu Poricopper - Finland

- No hidden costs.
- As first time exhibitors we were pleased with the quality of visitors.

Vector Fields Ltd - UK

Cut-Out Sensors-Motor & Transformer 16.13% Impregnation/Encapsulation Equip. 22.75% **Insulation Materials** 44.76% Laminations 22.78% Magnet Wire 22.53% Magnetic Cores 22.67% Magnetizing Systems 13.71% Magnets 21.11% Motor Balancing Machines 15.94% Needle & Wire Guides 8.71% Rewinding Equip-Motor & Transformer 15.30% Software-Coil/Transformer & Motor 19.53% Soldering Equipment 16.69% **Taping Machines** 10.21% 30.24% Testers-Motor & Transformer Welding Equip-Coil/Motor/Transformer 19.44%

Berlin is considered one of the most friendly and

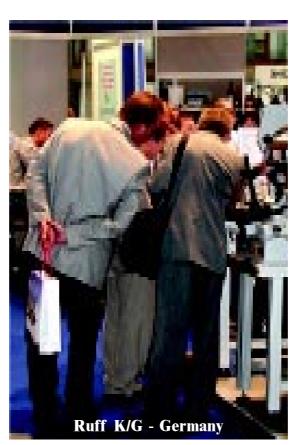
approachable exhibition cities. The Messe Berlin main catchment areas include the new federal states and neighboring Eastern European countries. Poland, Hungary, the Czech Republic and the Slovak Republic are target markets for this event.

International Conference

Two separate Conferences will run concurrent with CWIEME 2003. Our own CWIEME 2003 Conference will run for 2 days, and INSUTEC 2003 will run for 1 day. INSUTEC specialises in High Voltage Technology.

The Industrial Heart of Continental Europe:

Germany, the number one location choice because it is the foremost European country in terms of manufacturing. Germany is the third largest economy in the world. Germany is the dominant economy in Europe, generating nearly 30% of the total Gross Domestic Product of the European Union.*



Berlin, has the largest concentration of manufacturing companies** in Europe. By this definition it is the most important venue in Europe. Berlin was confirmed as the number one choice of venue as a result of a 1993 survey mailed to leading manufacturers in your industry. Easily accessed with ninety minute flight times from France, Italy, Holland, the UK, Spain, Belgium, Eastern Europe, Scandinavia, and the Balkans. As the capital of Germany, Berlin is the gateway between East and West, and with the completion of the single EC market, Berlin serves to emphasize its status as the doorway to the central and eastern markets.

Messe Berlin, one of the most accessible trade show venues in Europe. Trains, planes, and automobiles, each as easy as the next to reach the exhibition with the least amount of aggravation. Train stations within two hundred yards of the exhibition hall, unlimited parking literally outside of the exhibition hall entrance, and three airports within twenty minutes drive times.

Catalogues distributed free to all visitors.

Coilwinding Berlin 2002 was a big success for Weidmann and our partner company Quin-T Group.

Weidmann Systems - Switzerland

- Free VIP mailing services.
- We think the exhibition is very good.

Ruian Angu Electric Apparatus - China

- Free publicity stickers
- First of all congratulations for CWIEME 2002 exhibition. For me and certainly for all delegates it was possible to contact the best suppliers and companies in the world in this market.

Voith Siemens Hydro Power Generation -Brazil (Visitor Comment)

- Free parking for visitors literally outside of the exhibition hall.
- As first time exhibitors we found it a very positive experience and are looking forward to 2003.

CST-Computer Simulation Technology -Germany

Track Record of the Organizers:

Over thirty years of successful exhibition organization - including the very first coil winding exhibitions in the UK and in the USA. These exhibitions were organized when other trade show organizers could not see the potential of specialized coil winding exhibitions. From these exhibitions the ICWA and EMCWA were founded.

CWIEME 2003 Berlin - Proof positive that a thirty year track record of successful exhibition and conference organizing can make the difference between a waste of time, and an outstanding return on investment.

Coil Winding International & Electrical Insulation Magazine:

The exhibition will be supported by the world's leading, and only International magazine devoted entirely to the coil winding, insulation and electrical manufacturing industries. Coil Winding International & Electrical Insulation Magazine can draw upon over twenty



five years of International leadership and participation in over two decades of coil winding events worldwide.

Coil Winding International & Electrical Insulation Magazine has agreed to allow us full access and unlimited use of their mailing lists which are by far the most comprehensive in the world for the coil winding industry. Internet Web Page http://www.coilwinding.co.uk/

(* Eurostat 1996) (** Based on Berlin ICC/Messe Research)

Call, Fax or E-mail today to reserve space

Products:

Exhibitors and Represented Companies at Previous **CWIEME Berlin Exhibitions**

3M ELECTRICAL TAPES **	France	DUPONT HPF **	France	LMT NUOVA SRL **	Italy	SANKEY LAMINATIONS LTD	UK
ACE ELECTRONICS CO	South Korea		Switzerland		UK		Japan
ACP-ADVANCED CORES PRODUC		DUPONT TEIJIN FILMS **	Luxembourg	MAGNETFABRIK SCHRAMBERG			Italy
	Israel	DVA DEUTSCHE VAKUUMAPPAR	ATE		Germany	SBERACI USTROJI A/S	Czech Republic
ADDEX A/G	Switzerland		Germany	MAGSYS MAGNET SYSTEME	Germany	SCAPA TAPES **	France
ADDITIVE GMBH **	Germany	MERTEN GMBH **	_		Switzerland		Italy
ADELS CONTACT GMBH	Germany	E & A ELEKTROTECHNIK	Germany		Germany	SCHEIING KG	Germany
ADVANCE POWER ELECTRONIC		ELLOR MAGNETIC CORES	Italy		Italy	SCHENCK ROTEC GMBH	Germany
ADVANCED MACHINE & TOOL	Germany	EILOR MAGNETIC CORES ELECTRICAL TESTING INSTRUM	Israel		Italy		Germany
	UK	ELECTRICALTESTINGINSTROM	Canada		Italy	SCHLEICH GMBH SCHLEUNIGER A/G **	Germany Switzerland
AET TOLMIN DOO **	Slovenia	ELECTROPRECI	France		Italy Israel	SCHUMANN GMBH	Germany
AEV LTD	UK	ELEKTROISOLA A.S	Czech Republic	MEDONJI FERRITE PRODUCTS O			Germany
AFA SNC	Italy	ELEKTRO-ISOLA A/S **	Denmark		Hong Kong	SCHWEIZER	Germany
AIRPOT CORP **	USA	ELINAR HOLDING COMPANY	Russia		Italy	SCI-BORE INC	USA
AIRTEC GMBH **	Germany	ELMOTEC STATOMAT GMBH	Germany	MENKE COMMUTATOR TECHNII		SCODER S/A **	France
AISMALIBAR SA **	Spain	ELTEK INTERNATIONAL	USA		Germany	SCOTT & CO	UK
ALBESIANO VERNICI SRL ALL-ELECTRONIC GMBH	Italy Germany	EN LIANG ENTERPRISE CO LTD ENPAY ENDUSTRIYEL PAZARLA		METALLVERARBEITUNG BOGEN	MVB		France
ALLIANCE WINDING EQUIPMEN		ENTAT ENDOSTRITEL TAZARLA	Turkey		Germany		Taiwan
ALEED VELDENG EQUI ME	UK	EPHY-MESS GMBH	Germany	METIS INSTRUMENTS & EQUIPM		SEIPP GMBH SERMED SA	Germany
ALTANA A/G **	Germany	EPOXYLITE INTERNATIONAL **			Belgium		France Italy
ANGLO AMERICAN VULCANIZE	D FIBRE **	ESSEX INTERNATIONAL LTD	UK		Germany		Holland
	UK	ESTAMPACIONES MODERNAS **	Spain	MICAFIL A/G-VACUUM PLANT I	Switzerland		Germany
ANSOFT GMBH	Germany	EURO-LAMINATIONS LTD	UK		Switzerland	STANZTECHNIK JESSEN **	Germany
ARELEC MAGNETIC SA **	France	EUROPEAN ELECTRICAL LAMIN			France	STANZWERK A/G **	Switzerland
ARRAS MAXEI	France Hong Kong	EUROPEAN ELECTRICAL STEELS	UK	MITSUBISHI CABLE INDUSTRIES		STEINERT ELEKTROMAGNETBA	U
ATLAS MAGNETICS MFG LTD ATOP S/A	Italy	EUROFEAN ELECTRICALSTEEL	UK	MITSUBISHI POLYESTER FILMS			Germany
ATS AUTOMATION TOOLING SYS		EUROSLOT SRL **	Italy		Germany	STERLING TECHNOLOGY LTD **	
	Canada	EUROTRANCIATURA SPA	Italy	MITSUI HIGH TEC INC	Japan	STYNER & BIENZ A/G **	Switzerland
ATS WICKEL & MONTAGETECH		EUROTUBES UK LTD **	UK	MITSUI PRECISION MACHINERY	CORP **		Sweden
	Switzerland	FAVIER TPL	France		USA	SYNFLEX ELEKTRO INTERNATIO	Germany
AUMANN SYSTEMTECHNIK	Germany	FD SIMS **	UK		Germany	SYNTEL SPA **	Italy
AXIS SPA	Italy		France		South Korea		Italy
	Germany	FORNAX A/S	Denmark		Germany		France
BAKELITE KUNSTSTOFFE A/G **	-	FORTRAC A/G	Switzerland	NEUMAYER GMBH ** NEW ENGLAND ELECTRIC WIRE	Austria	TECHNOEXPERT DRESDEN JORI	DAN &
BAKER INSTRUMENT GMBH BAKKER MAGNETICS B/V	Germany Holland	FRANCK MAGNETE GMBH ** FRATEC A/G	Germany Switzerland		USA	PARTNER **	Germany
	Italy	FREUDENBERG K/G **	Germany		UK		Italy
BEIJING JINGCI MAGNETISM TI		FROITZHEIM & RUDERT GMBH			USA		Spain
CO **	China	FVZ SNC	Italy	NEXANS PORTUGAL-FIOS ESMAI			USA
BELTON TECHNOLOGIES INC **	USA	GARWARE POLYESTER LTD	India		Portugal	TERA ANALYSIS LTD THERMIK GERATEBAU GMBH	Denmark Germany
	Spain	GLASTIC LTD	UK	NEXANS TIANJIN & SHANGHAI *	*	THIEN E-MOTOREN GMBH **	Austria
BLUM GMBH	Germany	GS AUTOMATION **	Switzerland		China	THOMAS KLEIN	Germany
BOURGEOIS S/A	France	GUARDIAN RESIN CORP **	USA		France		Italy
BR TECHNOLOGIES GMBH BRAUN GMBH **	Germany Germany	GUITTI MACHINE SRL HAULER & HERMANN GMBH **	Italy	NINGBO HUA RUI ELECTRICAL			Slovakia
BRITISH TRANSFORMER CORES		HEDRICH VAKUUMANLAGEN	Germany		China	TQM ITACA SRL **	Italy
	UK	HELLENIC CABLES S/A	Greece		Germany Belgium	TRANSWIRE LTD	South Africa
BRIZIO BRASI SPA	Italy	HENGDIAN GROUP LINIX MOTO	OR CO		USA	TRIMERICS GMBH **	Germany
BROCKHAUS MESSTECHNIK	Germany		China		Japan	TRIODYN DELTA SRO	Czech Republic
BUISIN S/A	France	HIVOPRECI **	France		France	TSC - FERRITE INTERNATIONAL	USA
	Italy	H-OLD SRL	Italy	OUTOKUMPU DEUTSCHLAND	Germany		Switzerland
CAGNONI & C SPA	Italy	HOLLEY GROUP	China	OUTOKUMPU PORICOPPERY **	Finland	TYCO ELECTRONICS AMP	Germany
CAM ATTINI SPA **	USA Italy	HUBERS GMBH IMC MESSYSTEME GMBH	Germany	OXYWELD SNC **	Italy		Eire
CAMATTINI SPA ** CARBASSE S/A INDUSTRIAS ELEC	-	IMT-IMPREGNATION MFG TECH	Germany HNOLOGY	PARTZSCH ELEKTROMOTOREN	,		France
CARDAGSE SATINDES TRAIS ELEC	Spain	IMI-IMI REGIMITON INFO TEC	Italy		Italy	UKP LTD **	UK
CARTOPLAST SRL **	Italy	INGRID WEST MACHINERY LTD			USA		Slovakia
CASTECH SRL **	Italy	INTEGRATED ENGINEERING SO	FTWARE INC		India		UK
CIBAS SRL	Italy		Canada		USA		France
	Italy	INTERNATIONAL ELECTRO-MAG			Germany India		Italy
	Germany	IDCE CD4	USA		Poland	VOGELSANG & BENNING	Germany
COBRE ELECTROLITICO S/A COGEBI NV	Mexico Belgium	IRCE SPA IRIS POWER ENGINEERING **	Italy		China		Germany France
COGENT POWER LTD	UK	ISOVOLTA AG	Canada Austria	PUCARO ELEKTRO-ISOLIERSTO	FFE GMBH	VON ROLL ISOLA GMBH	Germany
COIL SYSTEMS GMBH	Germany	ITUS PRODUKTION	Germany		Germany		UK
COIL WINDING INTERNATIONAL		IWT INDUSTRIELLE WICKELTEC		PVS KUNSTSTOFFTECHNIK	Germany	VON ROLL ISOLA-BELTEC AG	Switzerland
	UK		Germany	= -	USA	VON ROLL ISOLA-MEIER GMBH	Germany
COLAK INTERNATIONAL **	UK	JONES STROUD INSULATIONS **	UK		Switzerland	VON ROLL ISOLA-SWISS INSULA	TING WKS
COMAR CONDENSATORI SPA	Italy	JOVIL/UNIVERSAL MFG	USA		Germany		Switzerland
CORRADA SPA **	Italy	JOYAL PRODUCTS INC	USA		Italy	WAASNER GMBH	Germany
CO-TRONIC ENTERPRISE (HK)D		KANEKA HIGH TECH MATERIAL			UK Smain	WALDMANN ELEKTRO-ISOLIER	
	Italy UK	VIEW E & CDIECC CMDH	Belgium	REMBRANDTIN LACK GMBH **	Spain	GMBH **	Germany
CROYLEK LTD CST-COMPUTER SIMULATION TI		KIENLE & SPIESS GMBH KIRKWOOD INDUSTRIES GMBH	Germany		Germany	WALDON PRECISION MOULDING	UK
CSI-COMI OTER SIMULATION II	Germany	KIRKWOOD INDUSTRIES-NELCO			France		UK
CURS FOLIENTECHNIK **	Germany		France		UK	WEIDMANN SYSTEMS INTERNAT	
	Denmark	KOLEKTOR DOO IDRIJA	Slovenia		Italy	Switzerland	
DE ANGELI PRODOTTI-CAVIRIV	EST	KOMUTEX SRO	Czech Republic		Germany		Germany
	Italy	KORADI MECC COSTR	Italy	RIMAC SNC	Italy	WELTER GMBH **	Germany
	Italy	KREMPEL SOEHNE, AUGUST	Germany		Italy		Taiwan
	Austria	KUPO CO LTD	Taiwan		Germany		UK
DEXTER MAGNETIC MTLS DIEL GMBH	UK Germany	LACROIX & KRESS ** LAMINA DIELECTRICS LTD	Germany UK		Germany		Germany
DIETRICH & BLUM A/G **	Switzerland	LANGTEC LTD	UK		UK Slovenie	WIRE TECHNOLOGY LTD WURTZ GMBH **	UK Germany
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	France	LE GUIPAGE MODERNE	France	RUIAN ANGU ELECTRIC APPARA		ZES ZIMMER ELECTRONIC SYST	
DOLPH CO	USA	LEHNER FORMEN & WERKZEUC			China		Germany
DR D MULLER GMBH	Germany		Germany		Germany		,
DRAHT & METALL GMBH **	Germany	LIGGENSTORFER A/G	Switzerland		Italy		
DUPONT DE NEMOURS INTERNA		LINK ENGINEERING CO	USA		,	** Represented Companies	

Do not delay - Reserve your stand space today.

SAFI CONEL (NEXANS CO) **

** Represented Companies

LINK ENGINEERING CO

LJU SONDERMASCHINENBAU Germany

Coil Winding, Insulations & Electrical Manufacturing 2003

International Conference & Exhibition

CWIEME 2003 17 - 19 June 2003

Messe Berlin Berlin, Germany

Your
exhibition was fantastic,
we got a lot of interesting
contacts

Schuetz Messtechnik - Germany (Coil & Transfermer Test Equipment)



If undelivered return to:
CWIEME 2002
PO Box 936, Alder Hills
Poole, Dorset BH12 2YA, England

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